

DPP, located in Tilburg-The Netherlands, is specialised in high-grade pultrusion products.

In 2019, DPP BV has been acquired by S&P Clever Reinforcement Company AG, a wholly owned subsidiary of Simpson Strong-Tie Inc., headquartered in Pleasanton, California.

SST is a leading global manufacturer of wood connector and fastener products, mechanical and chemical anchor and dowel products, concrete restoration products, epoxy mortars. etc. The company is quoted on the New York Stock Exchange under the symbol "SSD".

S&P is a leading company in the field of building reinforcement and offers system solutions for retrofitting existing structures made of reinforced concrete, steel, masonry, wood and asphalt surfaces such as roads and airport taxi-ways.

With machines developed by ourselves, DPP can supply high-grade carbon and glass-fibre micro-profiles, with excellent material properties and within very close tolerances. DPP is active in sectors like sports equipment, mechanical engineering, machine construction and many others.

To strengthen our successful and dynamic team we are looking for a

Business Development Manager Europe

Your Tasks

- You will be responsible for the growth of the DPP Business throughout Europe and for S&P in Benelux
- You are the commercial and technical go-between between our customers and our production site in the Netherlands.
- You manage our Sales Team in the Benelux (5 FTE)
- You manage existing customers, but your focus is mainly on developing new applications and new customers.
- You work closely with the product development, production and customer service departments.
- You help determine the commercial policy in Europe for DPP and in Benelux for S&P

You profile

- You have completed your studies in a technical field, preferably in an engineering discipline or you have a high interest in technical products.
- You have professional experience in selling technical products in an international environment.
- You have very good team and communication skills.
- You master your tasks with a high level of personal commitment and have an independent, solution- and result-oriented way of working
- You have a high degree of independence as well as very good English in written and spoken form. Any other language is an advantage.
- Willingness to travel on business (50%)

We offer

- An innovative and results-oriented environment
- Flat hierarchies and the opportunity to take on responsibilities
- A challenging and responsible task
- Short decision-making processes



A Simpson Strong-Tie® Company

- A committed, dynamic and future-oriented team
- Open communication and good training opportunities



Do you feel addressed? Then we look forward to hearing from you. Please send your complete application documents including cover letter, curriculum vitae, references, salary expectations by e-mail to Koen Van Gulck at kvangulck@strongtie.com.